

HEATHROW BUSINESS SUMMITS

*Working to connect SMEs with each other,
with the airport...
and through the airport, **to the world***

Heathrow Today: Britain's front door

80 million

passengers a year



82

airlines serving

204

destinations in

85

countries



76 000 jobs

supported at the airport



34%

of UK exports by value for
non-EU exports

2

full length
runways
and

4

operational
terminals



9

routes to other UK
airports

Heathrow: The UK's Gateway

34%

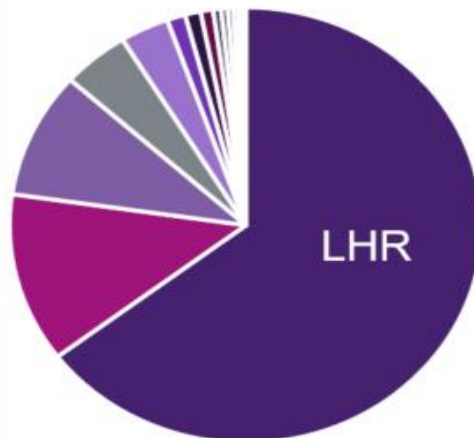
of UK exports by value for non-EU exports leave via Heathrow



Heathrow is Britain's **largest port by value**, handling more than Southampton and Felixstowe seaports combined

Expansion will **double** cargo capacity

UK air freight by airport



Heathrow Expansion: the benefits

10,000
total apprenticeships by
2030



Up to
40
new long haul trading
routes



4
Logistics Hubs
across the UK

2x
current
cargo
capacity for
British
exporters



NPS enables at least
260,000
additional ATMs per annum



Up to **40 000**
new local jobs



Heathrow's Five Commitments to SMEs

1. Develop the successful **Heathrow Business Summits** across the UK. These bring together SMEs with Heathrow's procurement team and the airport's principal suppliers.
2. As a signatory to the **Prompt Payment Code**, ensure suppliers are paid on time and ensure this practice flows down through the airports supply chain into SMEs.
3. Establish a new **Innovation Networking Forum** to reach out to SMEs and start-up organisations in the innovation and technology sector.
4. Offer SMEs access to the millions of international passengers at Heathrow, by brokering deals between stockists and World Duty Free and other retail tenants.
5. Establish a **grants programme** offering awards up to £2k for SMEs to spend on travel and trade missions to help SMEs reach new markets.

BUSINESS SUMMIT

ABOUT THE EVENT



Expansion is a chance for businesses of all sizes, from every corner of the country to access new supply relationships and trading opportunities.

Our Business Summits are a meet the buyer event which provide a unique opportunity for SMEs to connect and trade face to face with other SMEs.

And in
2019



we're at
11
venues

Already an approved Heathrow supplier?

Heathrow Business Summits are a unique opportunity for your procurement representatives to connect and trade face to face with small and medium businesses from across the UK



Tools for Businesses

Heathrow and the All-Party Parliamentary Group on Apprenticeships present the **SME Toolkit**: providing practical advice and support to help small and medium sized enterprises hire more apprentices



Our Success Stories

"If you're willing to put in the time Heathrow's supply chain and Heathrow will support you."

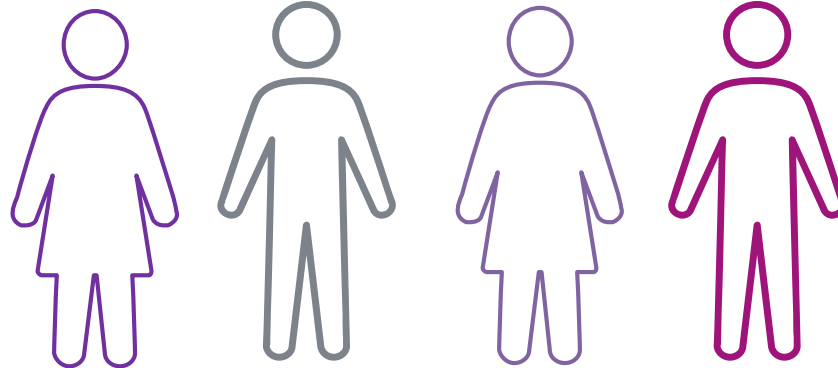
Hart Door Systems & Vanderlande Industries

"This is a real chance to sit down, face to face with companies that you want to work with and a golden opportunity to get your company noticed"

Cavendish Professionals & Dyer & Butler

"This is a great starting point and we hope to award more contracts to SMEs as development opportunities arise at Heathrow"

Trueform Engineering & Mace





Register to attend

www.heathrowbusinesssummit.co.uk

